

Why choose

**MICHAEL SAUNDERS & COMPANY
FOR BUYING YOUR HOME**

UNEQUALED REPUTATION, EXPERIENCE & PERFORMANCE

- Experience and Expertise: Decades of knowledge
- Local Market Knowledge: Profound knowledge of the local market trends, pricing strategies, and neighborhood dynamics
- Consistently Outperform other local brokerages in total sales volume in all price points
- Locally owned: nationally respected and internationally renowned.
- Founded on steadfast values and principles

FULL BUYING SUPPORT

- Skilled team of professionals who support various aspects of the sales process:
- Mortgage services for professional financing
- MSC Title offer complete title and closing services
- Insurance joint venture services
- Transaction Management office-based services, enhancing efficiency and effectiveness.

BUYING TOOLS FOR MAXIMUM SUCCESS

- Sales Price training and analysis reporting tools
- School District training and analysis reporting tools
- Neighborhood training and analysis reporting tools
- Insurance quotation system via joint venture
- Instant Flood insurance quotes
- Buyer tracking and checklist via Dotloop

TRUSTED PARTNER IN BUYING

Reputation and Integrity: Maintaining a stellar reputation for integrity and professionalism is crucial in real estate. Saunders likely values transparency and ethical practices, which foster trust with clients and colleagues alike. Overall, Michael Saunders' success likely stems from a combination of experience, market knowledge, client-centric approach, and effective use of resources and strategies to achieve optimal results in real estate sales.



Michael Saunders & Company
LICENSED REAL ESTATE BROKER

WHY JOHN AUGUST AS YOUR BUYERS AGENT

Having a knowledgeable and experienced real estate agent like John August can be a tremendous asset for buyers in the Sarasota area, particularly those interested in properties on Bird Key, other barrier Islands, and other exclusive neighborhoods.

John has lived on Bird Key since 2000. John's familiarity with the Sarasota region allows him to understand the local real estate market intricacies, pricing trends, and the unique attributes of different neighborhoods. This expertise can be invaluable when it comes to identifying the most suitable properties that match his clients' preferences and requirements. John is a fifteen-year winner of the Five Star Award. Furthermore, John's background as the Director of Financial Industry Marketing at Unisys in Philadelphia likely equips him with strong negotiation skills, business acumen, and a deep understanding of financial aspects, which are all crucial for handling high-value transactions involved in luxury real estate. For luxury waterfront buyers seeking exquisite properties, such as those on Bird Key, John's access to listings, in-depth knowledge of waterfront properties, and experience with luxury clientele can ensure a seamless and successful buying experience.

As a consultant working with buyers to identify desired properties, John's role involves understanding your needs, preferences, and budget constraints to help them find suitable properties. Here's a step-by-step guide on how John approaches this process:

1. **Initial Consultation**
2. **Property Search**
3. **Property Evaluation**
4. **Property Tours**
5. **Feedback and Adjustments**
6. **Negotiation and Offer**
7. **Due Diligence**
8. **Closing Process**
9. **Post-Purchase Support**

By guiding buyers through each stage of the property acquisition process and providing personalized support and expertise, John helps the buyer find their ideal property and make informed decisions along the way.

In conclusion, John August's combination of local expertise, professional experience, and educational background makes him well-prepared to cater to the needs of luxury waterfront buyers in Sarasota, providing them with valuable insights, guidance, and access to a diverse range of luxury properties in the area. John has achieved quite an impressive feat by winning the Five Star Award fifteen times. This suggests that he consistently excels in whatever criteria or standards are associated with this award. Whether it's in a professional setting, an academic environment, or some other context, being recognized fifteen times as a winner of the Five Star Award indicates a high level of excellence and accomplishment.



John August

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