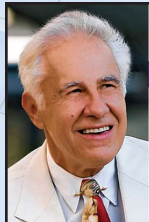


Sarasota Area Key Information Sheet

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SINGLE FAMILY	2017 SALES				2016 SALES				2015 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
ANNA MARIA ISLAND												
Anna Maria-Bradnt Bch	212	854,500	192,000	4,500,000	197	800,850	190,500	3,950,000	216	646,000	300,000	3,750,000
Anna Maria (34216)	76	1,147,500	480,000	4,500,000	69	1,050,000	475,000	3,950,000	66	792,500	400,000	3,750,000
Holmes Beach (34217)	136	753,500	192,000	3,525,000	128	687,000	190,500	3,000,000	150	609,300	300,000	3,200,000
LONGBOAT KEY												
Longboat Key	113	1,050,000	290,000	5,825,000	92	930,000	299,000	7,000,000	116	896,250	335,000	5,625,000
LBK North Gulf Side	8	3,100,000	555,000	4,100,000	7	1,100,000	650,000	4,300,000	13	1,300,000	656,900	5,625,000
LBK North Bay Side	40	703,000	290,000	2,303,000	34	732,500	299,000	2,998,000	38	696,250	335,000	3,200,000
LBK South Gulf Side	3	2,300,000	2,112,500	4,500,000	5	3,500,000	2,437,096	7,000,000	3	3,012,500	2,000,000	4,215,000
LBK South Bay Side	62	1,100,000	455,000	5,825,000	46	995,000	1,275,382	3,700,000	62	919,000	359,000	3,650,000
Bay Isles	19	1,350,000	680,000	4,625,000	11	1,645,000	565,000	3,700,000	10	1,081,250	510,000	3,650,000
Queens Harbor	1	1,245,000	1,245,000	1,245,000	8	967,500	765,000	1,590,000	3	1,200,000	949,000	1,350,000
Country Club Shores	28	1,010,000	455,000	5,825,000	19	925,000	558,000	2,540,000	29	840,000	390,000	3,500,000
Sable Cove	2	1,075,000	1,050,000	1,100,000	2*	1,540,000	1,390,000	1,690,000	1	1,200,000	1,200,000	1,200,000
ST ARMANDS												
Lido Shores	5	2,017,500	800,000	3,250,000	4	900,000	835,000	2,918,000	7	950,000	580,000	5,457,500
St. Armands	13	1,335,000	695,000	4,300,000	13	1,125,000	700,000	2,725,000	9	900,000	625,000	2,250,000
Lido Key	14	1,575,000	480,000	3,232,250	7	2,550,000	675,000	3,930,000	10	887,500	525,000	2,300,000
BIRD KEY												
Bird Key	35	1,400,000	705,000	6,350,000	29	1,415,000	695,000	5,250,000	43	1,100,000	600,000	4,550,000
Non-waterfront	18	1,068,070	705,000	1,675,125	13	815,000	695,000	2,027,500	22	800,000	600,000	1,437,500
Canal	11	1,850,000	1,300,000	2,600,000	10	1,602,000	1,100,000	3,501,145	15	1,400,000	1,011,800	3,600,000
Bay	6	3,350,000	1,800,000	6,350,000	6	3,795,000	1,500,000	5,250,000	6	3,877,500	3,800,000	4,550,000
SIESTA KEY & CASEY KEY												
Siesta Key	149	955,000	352,555	9,000,000	128	875,937	345,000	5,600,000	164	835,643	325,000	6,250,000
Siesta - North (Village-I)	98	890,385	393,500	7,453,359	68	875,937	345,000	5,600,000	107	790,000	325,000	5,100,000
Siesta - Middle (V-SP)	32	954,950	552,500	2,875,000	42	804,500	415,000	4,700,000	34	900,000	400,534	4,481,500
Siesta - South (SP-S)	17	1,545,000	352,555	9,000,000	18	1,323,000	515,000	4,450,000	21	940,000	675,000	6,400,000
Sanderling Beach Club	4	1,555,000	850,000	9,000,000	1	2,989,000	2,989,000	2,989,000	5	2,900,000	775,000	6,250,000
Casey Key	15	1,825,000	700,000	6,550,000	19	1,350,000	640,000	4,026,790	10	2,773,750	860,000	5,392,500
EAST & WEST OF THE TRAIL												
East of the Trail (34239)	246	274,500	125,000	750,000	241	245,900	97,484	637,000	258	220,750	60,700	650,000
West of the Trail	93	840,000	288,500	6,000,000	90	750,000	266,500	7,050,000	106	870,000	96,100	5,000,000
Harbor Acres	11	2,993,000	699,900	6,000,000	7	2,349,825	795,000	7,050,000	13	2,495,000	635,371	5,000,000

Sarasota Area Key Information Sheet

Anna Maria Island is surrounded by water. Anna Maria Island's seven and one-half miles of magnificent white-sand beaches extend from Tampa Bay in the north to Longboat Key Pass at its southernmost tip. Each of three small villages—Anna Maria in the north, Holmes Beach at mid-island and Bradenton Beach to the south—boasts its own special character.

Longboat Key span crosses through both Sarasota and Manatee Counties. Today's Gulf of Mexico Drive is the magnificently landscaped thoroughfare that Ringling had imagined to run the full length of Longboat Key. It winds past splendid homes and condominiums, lush greenways and parks, hidden driveways and side streets, yacht basins and captivating stretches of the Gulf of Mexico. Along both sides are discreet shopping plazas—filled with upscale shopping and fine dining—and the emerald-shaded fairways that comprise the two championship courses of Longboat Key Club.

St. Armands Circle, Lido Shores and Lido Key nestles like a singular jewel in a perfect setting. Hugging the Gulf of Mexico, Sarasota Bay and New Pass, its picturesque locale provides the perfect backdrop for dramatic, upscale homes created by Sarasota's most talented architects and designers. Bayside homes feature shimmering views across Sarasota Bay and spectacular after-dark vistas of Sarasota's ever-changing skyline.

Bird Key sporting deep water canals, its own private yacht club and spectacular bayfront homes—many with their own deep water dockage. Today's Bird Key is a fashionable island neighborhood with sparkling vistas that begin at sunrise and end with blazing sunsets over the Gulf of Mexico. At night, the expansive Sarasota skyline glistens to life across a shimmering expanse of Sarasota Bay.

Siesta Key will captivate you the moment you step onto its world-famous powdery white beaches. From sunrise to sunset, Siesta Key's displays its unsurpassed beauty to thousands of residents and tourists throughout the year. Head slightly further inland and you'll discover Siesta Village, complete with eclectic shops, fine restaurants and plenty more to see and do. Venture down Siesta's side streets and you'll find everything from gulf front condominiums, villas and apartments to magnificent seaside estates.

Casey Key is a spectacularly lush barrier island 15 miles south of Sarasota. Casey Key stretches from Siesta Key on the north to the Island of Venice at its southernmost tip, allowing boaters and fishermen easy access to the Gulf of Mexico. Residential real estate opportunities consist almost entirely of single-family homes and opulent waterfront estate homes.

Manasota Key is a captivating barrier island with just a two-lane road, pristine beaches and a variety of unique residential opportunities. There are low-rise multi-family condominiums and apartments on the south end of the island. The north end has private homes on one-acre lots, tucked behind lush tropical foliage.

CONDO	2017 SALES				2016 SALES				2015 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
ANNA MARIA ISLAND												
Anna Maria-Brad	148	375,000	165,000	1,700,000	125	336,250	106,000	1,020,000	140	362,500	145,000	1,500,000
LONGBOAT KEY												
Longboat Key	329	525,000	150,000	5,500,000	373	550,000	145,000	5,147,149	386	485,000	150,000	3,450,000
LBK N Gulf	55	500,000	165,000	3,200,000	39	685,000	232,500	5,147,149	63	499,000	180,000	3,150,000
Casa Del Mar	4	500,000	348,000	680,000	4	377,500	360,000	685,000	2	377,500	370,000	385,000
Cedars West	3	510,000	500,000	550,000	2*	539,000	529,000	549,000	0			
Positano	3	3,100,000	2,850,000	3,200,000	3	3,000,000	2,650,000	4,200,000	2	3,091,500	3,033,000	3,150,000
Westchester	4	630,500	450,000	665,000	6*	674,000	539,000	735,000	6	621,250	600,000	690,000
LBK N Bay	66	311,000	150,000	495,000	51	320,000	178,000	650,000	106	374,500	165,000	3,150,000
Cedars East	2	269,000	249,000	289,000	5	285,000	275,000	300,000	12	232,450	195,000	315,000
Longboat Harbor	24	298,000	187,500	399,000	11	260,000	178,000	400,000	32	252,500	165,000	350,000
Spanish Main 55+	8	318,250	255,000	370,000	7	290,000	230,000	450,000	15	310,000	215,250	555,000
Windward Bay	14	383,750	162,500	495,000	14	400,000	262,500	448,450	13	375,000	230,000	429,000
LBK S Gulf	143	675,000	239,000	5,500,000	166	722,500	213,000	4,280,000	151	635,000	240,000	3,450,000
Beachplace	12	667,500	450,000	1,050,000	13	670,000	475,000	1,300,000	20	677,000	475,000	1,200,000
Beaches	1	1,363,000	1,363,000	1,363,000	2	922,500	915,000	930,000	3	860,000	815,000	2,100,000
Inn on the Beach	22	405,000	275,000	1,389,000	15	485,000	268,000	1,200,000	16	485,000	275,000	1,300,000
L Ambiance	9	1,990,000	1,470,000	5,500,000	11	2,100,000	1,400,000	2,950,000	1	1,600,000	1,600,000	1,600,000
Longboat Key	6	800,000	657,000	1,350,000	6	922,500	850,000	1,149,500	2	937,500	900,000	975,000
Sanctuary	6	995,000	600	1,500,000	5	1,505,000	1,150,000	1,990,000	8	1,312,000	765,000	2,250,000
Seagate Club	7	755,000	640,000	780,000	7	730,000	650,000	780,000	6	660,000	625,000	780,000
Seaplace	25	435,000	282,500	1,100,000	27	463,000	265,000	875,000	23	375,000	240,000	1,100,000
Water Club	7	1,500,000	825,000	1,575,000	11	1,950,000	1,250,000	3,500,000	8	1,562,500	640,000	2,400,000
LBK S Bay	67	640,000	245,000	1,900,000	67	575,000	145,000	1,550,000	79	544,000	150,000	2,450,000
Fairway Bay	16	532,500	350,000	850,000	12	527,500	380,000	849,000	23	470,000	305,000	850,000
Grand Bay	14	910,000	640,000	1,650,000	14	940,000	595,000	1,550,000	18	942,500	625,000	2,450,000
Tanquerine Bay	5	950,000	800,000	1,225,000	5	870,000	825,000	1,050,000	3	844,000	820,000	1,094,000
ST ARMANDS/LIDO												
Lido Key/St	85	499,500	175,000	4,450,000	82	601,000	173,000	3,450,000	82	423,000	112,000	4,000,000
Kingston Arms	5	379,000	255,000	398,000	2	346,500	295,000	398,000	1	282,000	282,000	282,000
Lido Beach Club	6	693,500	431,000	842,500	8	655,000	480,000	685,000	6	558,250	365,000	710,000
Lido Surf/Sand	8	582,000	325,000	1,535,000	4	555,000	355,000	675,000	6	455,000	375,000	1,000,000
Orchid Beach	3	2,062,500	1,150,000	4,350,000	2	2,362,500	2,000,000	2,725,000	4	1,775,000	1,620,000	1,979,000
St. Armands	5	600,000	430,000	685,000	4	620,000	525,000	850,000	6	755,000	555,501	1,500,000
The Beach	7	3,050,000	1,230,000	4,450,000	7	1,987,500	1,140,000	3,450,000	7	2,400,000	1,190,000	4,000,000
Siesta KEY												
Siesta Key	318	475,000	64,000	2,400,000	323	455,000	185,000	1,750,000	339	422,500	90,000	2,365,000
Aloha Kai Apts	5	410,000	375,000	1,100,000	4	334,500	315,000	399,000	2	338,500	337,000	340,000
Bay Tree	2	507,500	390,000	625,000	7	374,250	238,000	550,000	9	372,000	252,375	510,000
Crescent Arms	6	667,500	495,000	1,000,000	6	507,500	435,000	730,000	3	450,000	440,000	632,000
Fishermans Cove	4	465,000	380,000	525,000	2	442,750	417,500	468,000	5	405,000	383,000	435,000
Gulf & Bay Club	13	710,000	326,000	820,000	20	687,500	310,000	1,560,000	17	615,000	289,900	1,700,000
Harbor Towers	12	417,500	300,000	639,000	15	350,000	228,000	670,000	15	350,000	240,000	515,000
La Siesta	7	358,000	340,000	430,000	1	360,000	360,000	360,000	9	340,000	287,000	388,000
Palm Bay Club	9	440,000	375,000	1,310,000	7	470,000	350,000	645,000	8	412,500	335,000	775,000
Peppertree	19	472,000	330,000	750,000	8	410,000	360,000	640,000	18	380,000	245,000	556,500
Pointe	5	370,000	305,000	629,500	4	462,500	320,000	500,000	6	435,000	315,000	989,000
Summer Cove	2	1,000,000	900,000	1,100,000	3	922,500	850,000	1,750,000	5	1,304,000	785,000	2,185,000
Terrace	2	887,500	875,000	900,000	3	799,000	720,000	810,000	2	778,500	608,000	949,000
White Sands Village	7	335,000	270,000	340,000	4	281,000	211,750	305,000	7	250,000	225,000	312,500
Whispering Sands	15	725,000	307,500	940,000	22	490,663	310,000	789,000	8	540,000	302,000	700,000

Sarasota Downtown Condo Information Sheet



CONDOMINIUMS	2016 SALES				2016 SALES				2015 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
Downtown (34236)	396	837,500	130,000	6,444,000	245	520,000	75,500	4,900,000	261	440,000	65,000	3,150,000

GOLDEN GATE

Harbor House South	1	700,000	700,000	700,000					1	890,000	890,000	890,000
La Bellasara	3	2,750,000	2,200,000	3,900,000	1	2,499,000	2,499,000	2,499,000	3	2,300,000	1,950,000	2,375,000
Grand Riviera	5	2,567,500	2,150,000	4,350,000	0				2	2,710,000	2,520,000	2,900,000
Pier 550	4	405,000	280,000	420,000	0				5	282,500	265,000	665,000
One88	3	2,800,000	2,600,000	2,900,000	3	3,899,990	2,999,900	3,959,900	1	2,500,000	2,500,000	2,500,000

WEST OF THE TRAIL NORTH

Beau Ciel	2	1,692,000	1,550,000	1,834,000	5	1,500,000	1,264,500	1,975,000	5	1,300,000	1,225,000	2,500,000
Condo On The Bay	19	668,000	500,000	1,170,000	11	650,000	498,000	1,051,000	11	620,000	550,000	950,000
Lawrence Point	3	860,000	835,000	869,000	2	832,500	820,000	845,000	1	565,000	565,000	565,000
One Watergate	7	580,000	520,000	850,000	8	565,000	327,000	710,000	4	547,500	450,000	565,000
Ritz-Carlton Hotel	5	1,250,000	810,000	3,400,000	3	1,400,000	825,000	3,500,000	3	1,350,000	1,075,000	1,450,000
Ritz-Carlton Res	7	1,950,000	707,500	3,495,000	4	2,750,000	1,700,000	4,900,000	8	2,312,500	1,725,000	3,150,000
VUE	108	1,096,652	828,119	6,444,000								

DOWNTOWN

100 Central	13	699,999	462,500	900,000	11	750,000	415,000	840,000	2	487,500	450,000	525,000
1350 Main Street	14	575,000	405,000	950,000	13	630,000	350,000	2,275,000	17	530,000	315,000	735,000
Bay Plaza	12	892,500	605,000	2,166,500	9	760,000	325,000	950,000	8	705,000	530,000	1,020,000
Embassy House	4	587,500	520,000	850,000	2	652,500	635,000	670,000	7	575,000	450,000	585,000
Kanaya	2	1,231,000	962,000	1,500,000	1	1,250,000	1,250,000	1,250,000	6	1,150,000	1,000,000	1,250,000
Marina Tower	4	1,412,500	1,065,000	3,600,000	1	1,010,000	1,010,000	1,010,000	2	930,000	880,000	980,000
Marquee en Ville	1	605,000	605,000	605,000	1*	699,000			1	700,000	700,000	700,000
Plaza @ Five Points	1	855,000	855,000	855,000	2	1,073,750	847,500	1,300,000	1	800,000	800,000	800,000
Rivo	7	580,000	495,000	1,479,000	9	522,000	490,000	730,000	6	626,000	510,000	1,147,000
Royal St. Andrews	1	900,000	900,000	900,000	3	410,000	368,500	775,000	2	462,500	245,000	680,000
Sarabande	3	1,040,000	875,000	3,300,000	2	1,357,500	1,350,000	1,365,000	4	1,865,000	1,395,000	1,950,000
Tessera	3	1,700,000	1,535,000	2,350,000	3*	1,850,000	1,850,000	2,690,000	0			

EAST OF THE TRAIL NORTH

Alinari	16	442,500	345,000	1,000,000	12	459,500	340,000	1,100,000	23	410,000	272,500	1,401,412
Broadway Promenade	16	337,000	210,000	470,000	11	270,000	205,000	552,500	20	250,000	165,000	449,000
Renaissance	19	330,000	173,000	1,450,000	13	326,500	215,000	555,000	20	287,500	135,000	530,000

WEST OF THE TRAIL SOUTH

Central Park	17	199,000	148,800	335,000	19	220,000	126,000	315,105	15	184,000	119,000	275,000
Hudson Crossing	1	1,775,000	1,775,000	1,775,000	2	1,837,500	1,750,000	1,925,000	3	1,600,000	1,275,000	1,900,000

Information contained herein is from sources deemed reliable, but is not guaranteed.

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Sarasota Area Golf Information Sheet

The Concession located on Florida's Gulf Coast. Here amid ancient oak hammocks, only 236 magnificent homes will grace the 1,200-acre reserve. This extraordinarily private community will be a worthy complement to the unique experience of The Concession Golf Club and its Jack Nicklaus Signature Golf Course.

Lakewood Ranch Country Club is prized for its prestigious location, secure gated entrance and neighborhoods that center on its prestigious Arnold Palmer-designed Legacy Golf Course. Here, homebuyers enjoy luxury and comfort amid an impressive array of single-family homes.

University Park Country lush landscaping emulates a botanical garden surrounded by the award-winning University Park Country Club. Here, challenging golf, tennis and croquet are just a small part of the lifestyle that includes an active calendar of special events and numerous social activities. Convenience is also a hallmark of University Park. Downtown Sarasota, the airport and Lakewood Ranch are just minutes away, as are exciting new shopping and restaurant venues.

Meadows is ideally situated east of downtown Sarasota, near I-75. Offering numerous amenities—including golf, tennis, racquetball and biking—The Meadows is noted for its immaculately maintained and environmentally rich resort-style atmosphere. Developed by Taylor-Woodrow Homes, this mature country club community features a wide range of neighborhoods. Over 3,400 residences—including garden homes, villas and single-family homes—are nicely distributed in a beautiful, 1650-acre setting.

Prestancia is home to two championship golf courses, including the prestigious Tournament Players Club. Prestancia continues to maintain its position as one of the most coveted communities in Sarasota for luxurious country club living. Prestancia's collection of prestigious homes is divided between several smaller distinct neighborhoods. Styles of architecture vary by neighborhood with choices that include single family homes on large home sites, two and three bedroom villas, low-rise condominiums and maintenance-free homes.

Laurel Oaks Country Club features two Gary Player championship golf courses amid a pristine environment of wetlands and nature preserve. Designed with privacy in mind, residents enjoy golf and tennis, a 30,000 sq. ft. clubhouse, a dynamic social calendar with planned activities for all ages, and a junior Olympic-size swimming pool. Homes in Laurel Oaks Estates are spacious and impressive, ranging from three bedrooms with 3,000 sq. ft. to six bedroom estates with 7,000 sq. ft.

The Oaks is opulent country club community, set on 1,000 acres east and west of North Tamiami Trail, includes three distinct neighborhoods. Members of The Oaks Club enjoy a 36-hole facility of championship golf. Additionally, there are 12 Har-Tru tennis courts, and trees of roses. The Oaks have just completed an \$11 million investment.

Information contained herein is from sources deemed reliable, but is not guaranteed.

SINGLE FAMILY	2017 SALES				2016 SALES				2015 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
EAST MANATEE												
Concession	4	1,434,000	1,250,000	2,050,000	6	1,500,385	1,325,000	2,500,000	7	1,390,264	949,000	2,400,000
Esplanade	50	504,618	300,000	742,500	33	526,487	335,000	1,400,000	31	448,650	306,500	706,344
Lakewood Ranch CC	142	485,000	220,000	1,950,000	115	565,000	260,000	2,350,000	131	544,000	309,000	2,075,000
Tara	35	300,000	236,000	457,000	29	279,900	215,000	395,000	47	274,000	186,500	440,000
Waterlefe Golf Club	22	475,000	255,000	1,200,000	25	507,500	245,000	1,150,000	22	395,450	228,000	800,000
SOUTH MANATEE												
University Park	67	607,000	285,000	1,550,000	61	490,000	258,000	1,335,000	66	532,500	220,000	1,852,900
Palm Aire	41	337,000	230,000	640,000	37	336,000	235,000	570,000	58	312,500	215,000	541,750
SARASOTA												
The Meadows	34	336,000	230,000	799,000	29	345,000	192,500	1,089,260	16	262,500	182,000	700,000
PALMER RANCH												
Prestancia	11	779,000	475,000	1,140,000	14	565,000	345,000	1,100,000	6	522,500	324,000	690,000
Country Club of Sarasota	16	452,500	319,000	1,075,000	16	440,000	320,000	645,000	6	460,000	442,000	585,000
Stoneybrook Golf	10	526,000	275,000	635,000	2	485,000	340,000	630,000	7	322,000	237,900	380,000
EAST SARASOTA COUNTRY												
Bent Tree	45	345,000	224,999	640,000	23	335,000	252,200	620,000	35	350,275	180,000	850,000
Laurel Oak	24	655,000	320,000	990,000	19	665,000	375,000	1,297,800	28	730,000	475,000	1,600,000
Founders Club	13	1,200,000	775,000	2,250,000	15	1,075,000	760,000	2,212,500	7	1,384,900	1,120,000	3,125,000
Heritage Oaks Golf	7	405,000	230,000	515,000	12	505,000	249,900	900,000	3	488,000	425,000	537,000
Misty Creek	16	513,500	352,000	685,000	12	470,000	320,000	705,000	14	476,500	327,000	650,000
Oak Ford	1	365,000	365,000	365,000	1	365,000	365,000	365,000	16	383,450	252,500	549,000
Serenoa	8	602,500	429,000	825,000	11	596,000	385,000	708,000	13	491,925	400,000	850,000
OSPREY/NOKOMIS												
The Oaks	33	777,500	385,000	1,975,000	40	817,500	214,200	2,449,000	27	735,000	323,653	1,700,000
VENICE												
Pelican Pointe Golf	37	390,000	275,000	723,500	32	424,000	272,500	695,000	39	425,000	258,500	630,000
Plantation Golf	5	411,000	280,000	525,000	14	390,000	253,000	515,000	9	284,000	235,000	428,500
Sawgrass	27	399,900	250,000	532,500	8	409,250	285,000	620,000	30	427,500	302,000	610,500
Venice Golf	26	409,500	195,000	650,000	29	370,155	180,000	650,000	42	384,000	195,000	670,000
Venetian Golf	74	348,500	170,500	785,000	52	369,750	173,000	598,000	109	340,000	143,325	884,410
Waterford	22	303,500	225,000	370,000	26	311,500	165,000	383,000	33	305,000	215,000	410,000
NORTH PORT												
Boca Royale Golf	34	522,558	169,500	1,165,000	29	386,057	195,000	855,000	31	375,000	148,000	985,000
Bobcat Trail	32	325,000	200,000	500,000	21	330,000	235,000	499,000	35	274,000	132,000	450,000
Heron Creek	35	302,000	196,000	420,000	35	355,000	238,000	500,000	40	335,250	238,135	510,000

Information contained herein is from sources deemed reliable, but is not guaranteed.

For Further information contact John August at www.4SarasotaHomes.com