

Sarasota Area Key Information Sheet

Anna Maria Island is surrounded by water. Anna Maria Island's seven and one-half miles of magnificent white-sand beaches extend from Tampa Bay in the north to Longboat Key Pass at its southernmost tip. Each of three small villages—Anna Maria in the north, Holmes Beach at mid-island and Bradenton Beach to the south—boasts its own special character.

Longboat Key spans across through both Sarasota and Manatee Counties. Today's Gulf of Mexico Drive is the magnificently landscaped thoroughfare that Ringling had imagined to run the full length of Longboat Key. It winds past splendid homes and condominiums, lush greenways and parks, hidden driveways and side streets, yacht basins and captivating stretches of the Gulf of Mexico. Along both sides are discreet shopping plazas—filled with upscale shopping and fine dining—and the emerald-shaded fairways that comprise the two championship courses of Longboat Key Club.

St. Armands Circle, Lido Shores and Lido Key nestles like a singular jewel in a perfect setting. Hugging the Gulf of Mexico, Sarasota Bay and New Pass, its picturesque locale provides the perfect backdrop for dramatic, upscale homes created by Sarasota's most talented architects and designers. Bayside homes feature shimmering views across Sarasota Bay and spectacular after-dark vistas of Sarasota's ever-changing skyline.

Bird Key sporting deep water canals, its own private yacht club and spectacular bayfront homes—many with their own deep water dockage. Today's Bird Key is a fashionable island neighborhood with sparkling vistas that begin at sunrise and end with blazing sunsets over the Gulf of Mexico. At night, the expansive Sarasota skyline glistens to life across a shimmering expanse of Sarasota Bay.

Siesta Key will captivate you the moment you step onto its world-famous powdery white beaches. From sunrise to sunset, Siesta Key's displays its unsurpassed beauty to thousands of residents and tourists throughout the year. Head slightly further inland and you'll discover Siesta Village, complete with eclectic shops, fine restaurants and plenty more to see and do. Venture down Siesta's side streets and you'll find everything from Gulf front condominiums, villas and apartments to magnificent seaside estates.

Casey Key is a spectacularly lush barrier island 15 miles south of Sarasota. Casey Key stretches from Siesta Key on the north to the Island of Venice at its southernmost tip, allowing boaters and fishermen easy access to the Gulf of Mexico. Residential real estate opportunities consist almost entirely of single-family homes and opulent waterfront estate homes.

Manasota Key is a captivating barrier island with just a two-lane road, pristine beaches and a variety of unique residential opportunities. There are low-rise multi-family condominiums and apartments on the south end of the island. The north end has private homes on one-acre lots, tucked behind lush tropical foliage.

Information contained herein is from sources deemed reliable, but is not guaranteed.

CONDOMINIUMS * No sales Act § Range	2014 SALES				2013 SALES				2012 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
ANNA MARIA ISLAND												
Anna Maria-Bradenton Bch	110	330,000	115,000	1,700,000	139	315,000	114,500	2,622,000	145	299,000	84,000	1,460,000
LONGBOAT KEY												
Longboat Key	397	475,000	36,000	4,200,000	417	425,000	55,000	6,750,000	403	445,000	44,000	3,450,000
LBK North Gulf Side	62	410,000	165,000	1,025,000	64	433,750	110,000	3,565,000	57	420,000	197,500	970,000
Casa Del Mar	2	320,000	320,000	340,000	3	250,000	235,000	325,000	1	650,000	650,000	650,000
Cedars West	1	480,000	480,000	480,000	*1	542,000	542,000	542,000	2	460,000	450,000	470,000
Positano	1*	3,950,000	3,950,000	3,950,000	1	3,565,000	3,565,000	3,565,000	1*	3,950,000	3,950,000	3,950,000
Westchester	3	575,000	525,000	590,000	5	525,000	375,000	600,000	4	447,500	410,000	512,750
LBK North Bay Side	93	258,000	105,000	1,400,000	97	240,000	55,000	1,300,000	76	222,500	44,000	1,250,000
Cedars East	12	222,000	195,000	320,000	4	173,500	168,000	222,000	4	183,500	165,000	510,000
Longboat Harbor	25	231,000	162,000	315,000	10	240,000	172,500	305,000	12	240,000	157,000	325,000
Spanish Main 55+	17	252,000	175,000	599,000	16	247,500	187,000	367,500	14	238,750	152,000	420,000
Windward Bay	19	290,000	230,000	400,000	26	250,000	72,500	400,000	4	195,000	57,000	330,000
LBK South Gulf Side	174	599,000	36,000	4,200,000	155	585,000	175,000	6,750,000	121	612,500	175,000	2,712,500
Beachplace	14	625,000	375,000	730,000	19	610,000	405,000	1,210,000	17	570,000	439,000	1,265,000
Beaches	8	700,000	620,000	1,150,000	8	689,625	580,000	1,360,000	3	770,000	737,000	860,000
Inn on the Beach	18	475,000	283,000	1,077,000	18	438,500	222,000	1,133,500	6	228,000	175,000	800,000
L Ambiance	12	2,000,000	1,350,000	3,300,000	5	1,725,000	1,152,000	6,750,000	7	1,675,000	1,450,000	1,900,000
Longboat Key Tower	4	831,000	787,000	1,675,000	8	730,000	630,000	1,075,000	3	785,000	735,000	870,000
Sanctuary	12	1,250,000	637,500	2,200,000	6	925,000	680,000	1,675,000	11	1,045,000	645,000	1,400,000
Seaplace	33	375,000	248,700	745,000	28	389,250	232,274	607,000	18	350,000	198,000	995,000
SandsPoint	1	599,000	599,000	599,000	4	394,000	335,000	1,075,000	3	375,000	360,000	540,000
Water Club	3	1,800,000	1,670,000	2,300,000	7	1,550,000	1,250,000	3,500,000	12	1,425,000	850,000	2,300,000
LBK South Bay Side	75	615,000	130,000	2,845,000	101	439,000	79,000	1,650,000	273	539,000	75,000	3,450,000
Fairway Bay	16	495,000	305,000	1,150,000	19	406,500	330,000	700,000	31	395,000	289,500	650,000
Grand Bay	20	915,000	598,000	2,845,000	19	925,000	530,000	1,350,000	20	837,500	495,000	2,970,000
Tangerine Bay	4	800,000	730,000	1,200,000	1	725,000	725,000	725,000	6	853,125	760,000	1,275,000
ST ARMANDS/LIDO												
Lido Key/St Armands	69	428,000	150,000	3,965,000	79	450,000	96,000	3,350,000	113	400,000	149,000	5,600,000
Kingston Arms	2	255,000	255,000	270,000	1	249,900	249,900	249,900	4	293,750	225,000	325,000
Lido Beach Club	4	570,000	383,600	620,000	4	449,500	350,000	675,000	10	537,500	265,000	740,000
Lido Surf & Sand	6	360,000	290,000	678,000	8	396,500	265,000	650,000	6	358,500	315,000	600,000
Orchid Beach	4	3,250,000	2,000,000	3,900,000	6	1,910,000	1,250,000	2,650,000	4	1,462,500	1,150,000	1,825,000
St. Armands Towers	4	510,000	260,000	633,000	9	600,000	412,000	1,450,000	4	630,000	350,000	780,000
The Beach Residence	9	2,755,000	1,745,000	3,965,000	6	1,749,500	785,000	3,350,000	3	1,575,000	1,380,000	2,700,000
SIESTA KEY												
Siesta Key	334	400,000	115,000	2,750,000	242	375,000	65,000	2,049,900	386	365,450	100,000	4,000,000
Siesta - North Village	44	460,000	179,500	1,500,000	45	395,000	185,000	1,000,000	48	445,000	103,000	830,000
Terrace East/Terrace	3	910,000	800,000	950,000	4	857,500	825,000	990,000	6	637,500	575,000	699,000
Whispering Sands	9	434,900	275,000	650,000	9	329,900	262,000	720,000	12	517,000	260,000	764,000
Siesta - Middle	212	400,000	124,000	2,750,000	212	380,000	128,000	2,040,000	225	360,000	135,550	4,000,000
Aloha Kai Apts	3*	369,900	364,900	399,900	2	297,250	234,500	360,000	3	152,500	152,500	231,000
Crescent Arms	2	410,000	410,000	613,475	1	610,000	640,000	610,000	2	485,050	345,100	625,000
Gulf & Bay Club	20	600,000	285,000	925,000	22	585,000	325,000	1,500,000	16	555,000	324,900	865,000
Harbor Towers	9	295,000	210,000	425,000	11	300,000	198,000	475,000	13	287,000	160,000	517,500
La Siesta	3	340,000	275,000	382,000	7	299,000	245,000	370,000	5	295,000	270,000	335,000
Palm Bay Club	9	431,500	342,450	680,405	4	415,000	295,000	570,000	9	385,000	286,000	864,100
Peppertree	22	360,000	250,000	900,000	10	320,500	270,000	499,000	14	337,500	239,000	579,000
Summer Cove	5	1,000,000	760,000	1,400,000	4	912,500	610,100	1,150,000	4	1,280,000	660,000	1,450,000
White Sands Village	7	215,000	199,000	300,000	7	195,000	171,000	232,000	3	157,000	135,550	195,000
Siesta - South Stickney	72	360,000	115,000	2,300,000	78	372,500	65,000	2,049,900	101	353,000	100,000	2,160,000
Bay Tree	4	365,000	315,000	489,900	3	325,000	300,000	485,000	6	331,975	287,500	385,000
Fishermans Cove	1	411,000	411,000	411,000	4	371,000	292,500	440,500	7	355,250	322,250	390,000
Pointe	6	325,000	238,000	509,000	10	350,500	212,250	515,000	13	340,000	190,000	675,000

Sarasota Area Key Information Sheet

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Information contained herein is from sources deemed reliable, but is not guaranteed.

For Further information contact John August at www.4SarasotaHomes.com

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SINGLE FAMILY	2014 SALES				2013 SALES				2012 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
ANNA MARIA ISLAND												
Anna Maria-Bradnt Bch	212	649,900	295,000	2,020,000	219	624,500	158,900	4,495,000	225	520,000	155,000	3,000,000
Anna Maria (34216)	73	772,500	330,000	2,000,000	77	699,999	349,000	4,495,000	70	572,500	320,000	3,000,000
Holmes Beach (34217)	139	620,000	295,000	2,020,000	142	590,000	158,900	3,250,000	155	480,000	155,000	2,100,000
LONGBOAT KEY												
Longboat Key	94	830,000	335,000	5,750,000	117	830,000	205,000	6,800,000	96	830,000	210,000	3,675,000
LBK North Gulf Side	7	935,000	760,000	3,250,000	10	3,112,500	1,100,000	6,800,000	7	2,512,500	545,000	3,675,000
LBK North Bay Side	27	484,000	335,000	2,650,000	46	510,000	205,000	2,400,000	24	617,500	210,000	3,300,000
LBK South Gulf Side	2	2,960,000	2,960,000	5,750,000	3*	3,995,000	2,420,000	8,900,000	2*	6,525,000	4,150,000	8,900,000
LBK South Bay Side	56	935,000	475,000	3,450,000	60	910,000	225,000	4,750,000	64	840,500	285,000	2,647,500
Bay Isles	14	870,000	475,000	2,425,000	11	1,295,000	645,000	4,750,000	8	962,500	675,000	1,850,000
Queens Harbor	3	1,250,000	1,150,000	2,325,000	4	987,500	840,000	1,225,000	8	1,742,500	830,000	2,000,000
Country Club Shores	27	815,000	500,000	2,530,000	34	770,000	425,000	4,500,000	34	797,000	389,000	3,250,000
Sable Cove	2	945,000	945,000	1,200,000	1	1,495,000	1,495,000	1,495,000	3	1,050,000	950,000	2,100,000
ST ARMANDS												
Lido Shores	8	1,115,500	650,000	5,725,000	8	960,000	572,250	1,430,000	8	2,250,000	1,425,000	7,1

Sarasota Area Golf Information Sheet

The Concession located on Florida's Gulf Coast. Here amid ancient oak hammocks, only 236 magnificent homes will grace the 1,200-acre reserve. This extraordinarily private community will be a worthy complement to the unique experience of The Concession Golf Club and its Jack Nicklaus Signature Golf Course.

Lakewood Ranch Country Club is prized for its prestigious location, secure gated entrance and neighborhoods that center on its prestigious Arnold Palmer-designed Legacy Golf Course. Here, homebuyers enjoy luxury and comfort amid an impressive array of single-family homes.

University Park Country lush landscaping emulates a botanical garden surrounded by the award-winning University Park Country Club. Here, challenging golf, tennis and croquet are just a small part of the lifestyle that includes an active calendar of special events and numerous social activities. Convenience is also a hallmark of University Park. Downtown Sarasota, the airport and Lakewood Ranch are just minutes away, as are exciting new shopping and restaurant venues.

Meadows is ideally situated east of downtown Sarasota, near I-75. Offering numerous amenities—including golf, tennis, racquetball and biking—The Meadows is noted for its immaculately maintained and environmentally rich resort-style atmosphere. Developed by Taylor-Woodrow Homes, this mature country club community features a wide range of neighborhoods. Over 3,400 residences—including garden homes, villas and single-family homes—are nicely distributed in a beautiful, 1650-acre setting.

Prestancia is home to two championship golf courses, including the prestigious Tournament Players Club, Prestancia continues to maintain its position as one of the most coveted communities in Sarasota for luxurious country club living. Prestancia's collection of prestigious homes is divided between several smaller distinct neighborhoods. Styles of architecture vary by neighborhood with choices that include single family homes on large home sites, two and three bedroom villas, low-rise condominiums and maintenance-free homes.

Laurel Oaks Country Club features two Gary Player championship golf courses amid a pristine environment of wetlands and nature preserve. Designed with privacy in mind, residents enjoy golf and tennis, a 30,000 sq. ft. clubhouse, a dynamic social calendar with planned activities for all ages, and a junior Olympic-size swimming pool. Homes in Laurel Oaks Estates are spacious and impressive, ranging from three bedrooms with 3,000 sq. ft. to six bedroom estates with 7,000 sq. ft.

The Oaks is opulent country club community, set on 1,000 acres east and west of North Tamiami Trail, includes three distinct neighborhoods. Members of The Oaks Club enjoy a 36-hole facility of championship golf. Additionally, there are 12 Har-Tru tennis courts, and trees of roses. The Oaks have just completed an \$11 million investment.

Information contained herein is from sources deemed reliable, but is not guaranteed.

SINGLE FAMILY	2014 SALES				2013 SALES				2012 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
EAST MANATEE												
The Concession	9	1,725,000	1,275,000	2,825,000	3	1,300,000	1,253,250	1,900,000	6	1,275,000	530,000	2,750,000
Lakewood Ranch CC	208	480,000	215,000	2,325,000	136	511,000	170,000	1,775,000	131	449,000	225,900	1,637,500
Tara Golf & Country Club	30	263,300	152,000	460,000	32	233,450	165,000	339,900	25	230,000	142,000	287,500
Waterlefe Golf Club	31	385,000	237,000	1,040,000	29	475,000	251,777	1,300,000	21	485,000	238,000	1,750,000
SOUTH MANATEE												
University Park	68	488,454	220,000	1,250,000	66	471,250	225,000	2,750,000	60	442,500	190,000	1,358,900
Palm Aire	39	345,000	200,000	660,000	30	310,000	207,000	505,000	23	275,000	172,000	437,000
SARASOTA												
The Meadows	34	309,000	130,000	780,250	33	297,500	115,200	470,000	18	238,950	155,000	631,500
PALMER RANCH												
Prestancia	18	429,000	270,000	1,260,000	17	545,000	315,000	850,000	13	450,000	260,000	700,000
Country Club of Sarasota	13	429,000	280,000	690,000	9	375,000	271,000	470,000	9	357,000	270,000	442,000
Stoneybrook Golf	9	372,000	215,000	650,000	36	263,700	195,000	510,000	26	207,500	130,000	420,000
EAST SARASOTA COUNTRY												
Bent Tree	30	279,000	165,000	845,000	37	269,000	175,000	585,000	22	308,000	147,900	147,900
Laurel Oak	14	640,000	350,000	1,100,000	15	639,000	399,000	950,000	24	548,500	289,000	1,350,000
Founders Club	0	1,060,000	900,000	1,680,154	19	889,000	621,000	1,700,000	4	825,000	715,000	1,300,000
Heritage Oaks Golf	16	279,000	230,000	510,000	23	329,000	226,000	650,000	33	270,000	175,000	430,000
Misty Creek	8	429,000	312,000	550,000	17	435,000	307,500	625,000	5	425,000	372,000	580,000
Oak Ford	10	362,000	325,000	640,000	9	330,000	229,900	475,000	5	279,000	220,000	440,000
Serenoa	8	524,000	430,000	910,000	8	562,500	404,000	925,000	9	420,000	297,000	610,000
OSPREYNOKOMIS												
The Oaks	23	737,500	325,000	2,800,000	25	636,000	359,000	1,500,000	33	610,000	200,000	1,625,000
VENICE												
Pelican Pointe Golf	32	355,000	219,000	735,000	46	332,500	185,000	603,000	42	377,500	210,000	575,000
Plantation Golf	6	340,000	289,000	400,000	23	305,000	190,000	362,500	6	305,000	215,000	495,000
Sawgrass	18	445,000	312,000	548,000	30	359,000	265,000	480,000	16	380,000	262,500	480,000
Venice Golf	40	320,000	160,000	565,000	38	282,250	150,000	547,000	44	323,750	147,000	581,000
Venetian Golf	59	330,500	122,000	820,000	56	295,000	150,000	610,000	37	299,000	135,000	660,000
Waterford	26	310,000	167,000	358,500	21	257,000	177,000	400,000	10	257,500	164,000	310,000
NORTH PORT												
Boca Royale Golf	22	410,000	150,000	785,000	24	460,772	145,000	780,000	11	475,000	220,000	675,000
Bobcat Trail	26	245,000	172,000	440,000	36	253,500	95,000	350,000	14	252,500	95,000	410,000
Heron Creek	50	305,000	195,000	489,000	37	295,000	180,000	470,000	39	289,500	175,000	400,000

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For Further information contact John August at www.4SarasotaHomes.com

Sarasota Downtown Condo Information Sheet



CONDOMINIUMS	FIRST HALF 2014 SALES				2013 SALES				2012 SALES			
	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH	#	MEDIAN	LOW	HIGH
<i>* No sales Act 5 Range</i>												
Downtown	308	470,000	64,600	4,250,000	302	415,000	22,000	4,000,000	251	395,000	15,000	5,600,000
GOLDEN GATE												
Harbor House West	1	525,000	525,000	525,000	1	511,599	511,599	511,599	2	429,500	419,000	440,000
La Bellasara	4	2,400,000	1,767,500	4,250,000	4	2,200,000	2,100,000	2,395,000	4	2,007,500	1,820,000	4,630,000
Phoenix					1	1,700,000	1,700,000	1,700,000	2	1,500,000	1,350,000	1,650,000
Pier 550	1	295,000	295,000	295,000	3	300,000	282,000	690,000	4	291,000	270,000	300,000
Town House Condo	2	175,000	175,000	175,000	2	185,000	178,000	192,000	1	128,750	128,750	128,750
WEST OF THE TRAIL NORTH												
Beau Ciel	4	1,150,000	1,100,000	1,610,000	7	1,215,000	900,000	1,750,000	6	1,362,500	950,000	5,600,000
Condo On The Bay	15	580,000	460,000	850,000	20	516,000	365,000	995,000	26	400,000	290,000	610,000
Lawrence Point	1	575,000	575,000	575,000	1	550,000	550,000	550,000	4	611,000	469,000	865,000
One Watergate	10	467,500	345,000	640,000	12	495,000	250,000	635,000	6	410,000	305,000	527,500
Ritz-Carlton Hotel	5	1,120,000	734,500	3,250,000	3	1,150,000	1,085,000	1,192,850	4	1,092,500	682,500	1,300,000
Ritz-Carlton Res	6	1,750,000	1,085,000	3,250,000	3	1,171,425	1,382,500	2,062,500	4	1,225,000	1,000,000	1,800,000
DOWNTOWN												
100 Central	7	775,000	420,000	1,565,000	9	640,000	397,000	820,000	9	570,000	349,000	890,000
1350 Main Street	23	610,000	380,000	2,199,000	16	535,000	287,500	840,000	13	525,000	295,000	1,437,500
Bay Plaza	16	810,000	435,000	1,450,000	12	712,500	380,000	1,125,000	9	575,000	423,000	900,000
Embassy House	3	525,000	451,000	605,000	6	520,000	375,000	775,000	5	455,000	405,000	550,000
Kanaya	3	965,000	930,000	1,170,000	7	950,000	720,000	1,125,000	4	780,000	655,000	1,150,000
Marina Tower	2	1,300,000	1,300,000	2,375,000					1	1,300,000	1,300,000	1,300,000
Marquee en Ville	3	605,000	595,000	615,000	1	585,000	585,000	585,000	2	525,000	475,000	575,000
Plaza @ Five Points	3	991,667	920,000	1,975,000	6	837,500	715,000	990,000	4	874,167	700,000	1,100,000
Rivo	8	440,640	370,000	1,037,500	8	470,000	432,000	750,000	7	410,000	369,000	804,000
Royal St. Andrews	7	550,000	310,000	1,250,000	3	367,000	299,000	430,000	4	600,000	440,000	775,000
Sarabande	7	1,160,000	887,500	1,350,000	4	1,027,500	860,000	1,225,000	7	785,000	645,000	1,775,000
Tessera	1	1,350,000	1,350,000	1,350,000					2	1,187,500	1,075,000	1,300,000
EAST OF THE TRAIL NORTH												
Alinari	14	410,000	325,000	765,000	13	340,000	280,000	775,000	13	335,000	285,201	1,150,000
Broadway Promenade	18	290,000	175,000	369,000	17	245,000	134,000	360,000	13	217,000	142,000	350,000
Encore	1	325,000	325,000	325,000	1	285,000	285,000	285,000	1	295,000	295,000	295,000
Renaissance	22	272,000	115,000	625,000	20	291,500	180,000	415,000	15	200,000	135,000	415,000
WEST OF THE TRAIL SOUTH												
Central Park	26	183,000	89,000	285,000	12	182,250	90,000	230,000	2	126,450	114,900	138,000
Hudson Crossing	3	1,600,000	1,400,000	1,675,000	1	1,775,000	1,775,000	1,775,000	3	1,375,000	1,225,000	1,545,000

Information contained herein is from sources deemed reliable, but is not guaranteed.

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